



SOUTHEAST REGIONAL VICE PRESIDENT

About the Position

The Southeast Regional Vice President provides strategic direction and manages the Southeast Region, ensuring projects are delivered according to schedule, within allotted budgets, and of the highest quality to achieve customer satisfaction goals. This senior strategic role provides breadth and depth of insight of daily operations to executive leadership. This includes constantly analyzing construction processes and budgets to seek continued improvement while reducing costs, enhancing quality, increasing productivity and always upholding our safety-first expectations. The Southeast Regional Vice President leads the Southeast Regional construction team by taking ownership and accountability, offering support, coaching, mentoring, taking a servant leadership approach, providing oversight, offering feedback, cultivating and recruiting talent and collaborating with key business partners throughout the region and headquarters.

Key Responsibilities Include:

- Creating clarity and efficiencies in our day-to-day operations that will contribute to the continued growth and success for our clients, company, employees, business partners and other stakeholders.
- Collaborating with multiple ranks across the construction industry field to assure that strategies are implemented effectively and in accordance with company goals, priorities and initiatives.
- Leading and growing the Southeast Regional field and operations team, providing guidance on best practices and industry standards.
- Reinforcing policies that promoting the company's culture and strategic vision.
- Creating win-win scenarios that exceed client expectations in an effort to continually grow relationships. This includes meeting, advising, and developing relationships with clients, architects, engineers and other key stakeholders throughout the entire project/development life cycle. Tasks include providing oversight of site assessment reviews, design development communication, proposal preparation review, construction kick-off, periodic team updates, continually evaluating safety and quality expectations, closeout and commissioning, and monitoring warranty follow-up.
- Monitoring construction team relationships and management of trade partners, making sure that there is a high level of communication and accountability to the scope of work and resolution of disputes expeditiously.
- Overseeing project teams and all aspects of projects from conception to completion for the Southeast Region.
- Traveling to sites within the Southeast Region to evaluate status, quality, and safety performance.

Qualifications

Bachelor's Degree required, in Construction Management, Engineering, or related field. Extensive relevant experience may be considered in lieu of degree. Project Management Professional or other related certification preferred. Fifteen (15) or more years of progressive construction management experience required, with the ability to manage all levels of construction projects and teams effectively and efficiently.

In addition to the above qualifications, the successful candidate will demonstrate:

A high level of performance in project budgeting, scheduling, risk management and construction and subcontractor monitoring and oversight; In-depth knowledge of intricate commercial construction principles/practices; Ability to lead and develop direct reports and maintain relationships with external entities; Ability to manage and effectively communicate with subcontractors, suppliers and other stakeholders; Proficiency with MS Office Suite; Proficiency using scheduling and project management software; and the following Poettker Construction competencies: Safety First, Quality Work, Honesty and Integrity, Trustworthy Relationships, Family Oriented, Effective Partnerships, and Fiscal Responsibility.

Additional Information

Poettker Construction's selection process may include a series of interviews and/or a leadership assessment. Specific details will be provided to qualified candidates.

*Note: Key responsibilities reflect the essence of the position. Additional tasks or projects may be assigned to or removed from this role based on business needs or incumbent skills and abilities. Changes to minimum qualifications should be reviewed with and approved at the Officer level.